NAVEEN SURAPUREDDY

# Software Engineer Salesforce

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# PROFESSIONAL SUMMARY

* 2x Salesforce Certified, over 5 year 4 months of IT experience with hands-on experience in Salesforce.com as an Administrator and Developer.
* Designing Custom objects, Reports/Dashboards, Page Layouts, Custom formula fields, Field dependencies, Validation Rules, Flows, Workflows, Approval processes, Process Builder, Relationship (Lookup and MDR) according to application requirements.
* Have extensive work experience in Lightning Flows.
* Hands-on experience in implementation and customization of Salesforce.com using Apex (Classes, Controllers, Test classes) and Lightning Components.
* Data exporting and importing using Import Wizard, Data Loader, and Data export and Work Bench.
* Created and developed Salesforce Quip documents for team collaboration and guided team to use it.
* Hands on experience on deployment (Copado and Changesets).
* Sound knowledge on Workbench in executing SOQL and other queries.
* Worked with Agile methodology.
* Involved in all the phases of Salesforce Application development like Design, Development, SIT, UAT, MTP and Warranty period.

# WORK EXPERIENCE

* Currently working as a Software Engineer in PRETIUM ENTERPRISE SERVICES from October 2023.
* Worked in INFOSYS LIMITED as an Associate Consultant from July 2021 to September 2023.
* Worked in DXC TECHNOLOGY as a Senior Software Engineer from August 2018 to July 2021.

# EDUCATION

* Bachelor of Technology (BTech) from G. Pulla Reddy Engineering College, Kurnool, in year 2014- 2018 with 7.3 CGPA.
* Intermediate from Sri Chaitanya Junior College, Kurnool in year 2012-2014 with 95%.
* SSC from Sri Vani High School, Tadipatri in year 2012 with 9.7GPA.

# TECHNICAL SKILLS

* Programming Languages : Apex, Java, HTML, CSS, Java script.
* Development Technologies : Aura, SOQL, Lightning Web Components, Flows, REST API.
* Cloud Technology **:** SalesForce.com, Sales Cloud, Service Cloud.
* Integrations : Dell Bhoomi, NetSuite, Snowflake.

# PROJECT PROFILE

1. Organization: **Infosys**

Client: Applied Materials**.**

* + Designation: Senior Associate Consultant | July 2022 to September 2023.
  + Description: Salesforce will enable Applied Materials to deliver highly tailored customer experiences seamlessly across retail, marketing, online, business and more. Applied Materials will utilize Salesforce's entire portfolio of technology, including Sales Cloud and Service Cloud to empower their retail associates with a 360- degree view of every customer interaction.
  + Responsibilities:
    - Interacting with client for clarifying business requirements & understanding of complex requirement of project and been a part of brainstorming sessions for providing solutions.
    - Built custom applications from Scratch, worked on user setup, Visibility control in sites.
    - Worked on Salesforce Quip setup for team collaboration.
    - Involved in the development of Apex Classes, Lightning component using LWC.
    - Have worked on building multiple components using FLOWS.
    - Worked on Workflow Rules, Custom Objects and fields, Validation Rules.
    - Achieving Test Coverage more than 75% and maintaining the same at the time of enhancement.
    - Worked on Administrative security management for handling login IP addresses and Profile management.
    - Worked on ServiceNow tool to resolve the incidents with given SLA.

1. Organization: **Infosys**

Client: **Infoblox.**

* + Designation: Salesforce Developer | July 2021 to July 2022.
  + Description: The project involves mainly on the integration with Oracle GTM to identify the Denied parties and restrict the accounts with further business requirements.
  + Responsibilities:
    - As a Developer, developed Apex classes, Test classes and controller classes as per business requirements.
    - Developed Integration with Oracle GTM with REST API callout via OAUTH 2.0
    - Learned Lightning implementation and created interactive components to store and display data from external system.
    - Creating custom tables, list views and components based on the client’s needs.
    - Worked as L4 support to the release defects.
    - Worked on Data loader and Workbench to insert, upsert, delete data from the SFDC as per client needs.

1. Organization: **DXC Technology**

Client: **Hewlett Packard Enterprise.**

* + Designation: Associate Developer | August 2019 to July 2021.
  + Description: The project involves complete Sales cloud implementation from Lead Campaigns to Sales Order.
  + Responsibilities:
    - We ensure Lead Campaigns are received via the web to lead and convert them to Account, Contact, Opportunity.
    - Worked on the Standard Objects and added custom fields as part of business requirements.
    - Created multiple validation rules to restrict the users from matching criteria.
    - Created Apex Triggers and Apex Classes for complex logic for updating required fields based on the related records.
    - Created Batch classes to ensure the daily updates and sends email notification to user on daily and weekly basis.
    - Created Integration with NetSuite via Webservices to provide the data to the external systems.

1. Organization: **DXC Technology**

Client: **Hewlett Packard Enterprise.**

* + Designation: Software Engineer | August 2018 to July 2019.
  + Description: The project involves in creating the Sales process with Trail Opportunity Management
  + Responsibilities:
    - We created the trial opportunity management process with trial sales process to ensure the actual opportunity management.
    - Worked on creating record types, sales process, dependent picklist values related to Opportunity.
    - Worked on Several Validation rules and Trigger for criteria matching for required fields.
    - Worked on Batch classes and Apex classes to implement complex logic while converting Trial Opportunity to Standard Opportunity.

# ACHIEVEMENTS

* Won the DXC Premiere League cricket competition in 2019.
* Received multiple promotions and awards in the organization.

# STRENGTHS

* Ability to rapidly build relationship and setup trust.
* Team Player and Quick Learner.
* Flexible

# PERSONAL DETAILS

* **Date of Birth : -** 16/04/1997
* **Languages Known : -** English, Telugu, Hindi
* **Hobbies :** - Playing Online Games, Cricket

I do hereby declare that the above information is true to the best of my knowledge**.**

**NAVEEN SURAPUREDDY**